

MEDIA PACK 2021



WHAT WE DO

Our goal is to communicate and inform institutional investors and their consultants about the investment sector. We achieve this by producing investment only long form articles, roundtables and events with a focus on high quality, informative products. Also exercising our mission to be more environmentally conscious in all the resources we use.

PORTFOLIO INSTITUTIONAL MARCH 202

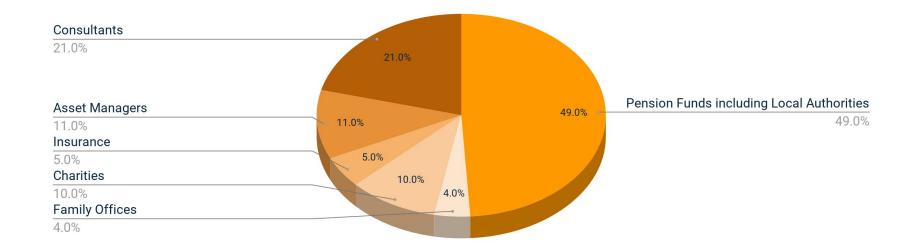
PSYCHING OUT THE MARKET

CIGARETTES & ALCOHOL The wages of sin (stocks)

ESG RATINGS How green is your portfolio?

JANE HUTTON Calculating deficits

READERSHIP STATISTICS



6,147 copies are sent to the UK's biggest DB and DC pension funds and investors



INVESTING IN A CRISIS: The PPF's Barry Kenneth **CYBER RISK: REAL ASSETS:** A safe haven?

OFF THE SHELF PRINT PACKAGES

Page advertising - £3.8k Page advertorial - £5.2k Page interview - £6k ESG Club - £28.8k Virtual Briefing - £3.5k Portfolio Insight - £9.5k Virtual Roundtables - to be one of the three sponsors - price on request Virtual Roundtable - single sponsor - no write-up - price on request Virtual Roundtable - single sponsor - with a write-up - price on request Events - On topics of your choice



ESG CLUB SPONSORSHIP PACKAGE





As a sponsor, you will appear in our dedicated ESG section every issue. **3** issues your representatives will be interviewed and your quotes will be in the ESG feature, **3** issues with an advertorial on your ESG topic and **2** issues you will receive a Q&A also on your choice of ESG topic.





The ESG feature is circulated on our newsletter as well as our social media platforms. As a sponsor you can also send us your ESG related digital assets which we can then publish and promote on our ESG Hub. Along with a company profile for our readers to get to know more about your company and ESG efforts.





Sponsors logos run in every issue as well as our website on the ESG Hub. As well as full-page ads in the magazine and banners on the website and newsletter



FVFNTS

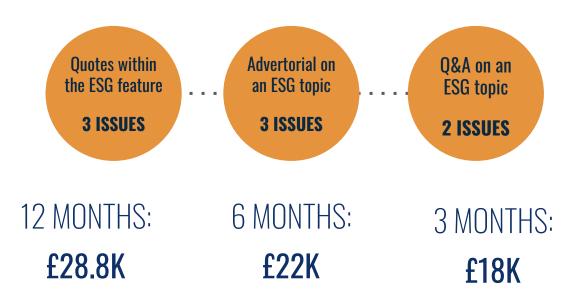
We send reach and activity reports regarding the performance of both the ESG feature and any digital attributes that have been circulated on the ESG Hub.



As a sponsor you will be invited to virtual events where you have the opportunity to e-meet the investors you have been communicating with through the magazine.



ESG CLUB SPONSORSHIP PACKAGE COST



This package will provide you with branding, content and event coverage in 2021

PORTFOLIO INSIGHT

Package includes:

- Six pages on a topic of your choice
- One full page advert and introduction
- Two page position paper and two page interview
- PDF of Portfolio Insight
- E- Supplement of Portfolio Insight published on our website
- 2x newsletter and social media push

Cost: £9.5k



VIRTUAL ROUNDTABLES

Our roundtable supplements are considered market leaders due to their quality content, design and attendees. As a result of our digital capabilities, we are able to replicate this high-standard online too.

Previous topics this year include: Fixed income, ESG, CDI, DC and COVID-19.





Janus Henderson



Norbert Fullerton | Claire Bews Dinesh Visavadia | Anand Kwatra | Celene Lee Kunal Chavda | David Weeks

APRIL 2020 | PORTFOLIO INSTITUTIONAL

VIRTUAL ROUNDTABLES

- Meet and engage in a discussion with pension funds, investment consultants and trustees, virtually
- Have your say by providing us with your discussion points, which will be considered by our editor
- The sponsor's comments along with photos will appear in the digital and print issue of the roundtable
- A full-page advert and two-page position paper will feature within the print and digital supplement
- A sponsor logo, attendee photograph and short bio will also be featured
- The roundtable video will be circulated on our weekly newsletter as well as on our social media platforms
- You will receive the link to the video and copies of the supplement
- Full post-campaign marketing report of the video conference

Price on Request

10

VIRTUAL EVENTS

PRE-EVENT

- A banner or text ad featured on the newsletter twice a week
- A full social media campaign on our social media platforms
- An advert in an issue pre-event
- A banner ad on the website
- A registration page on the website
- Screening of sign ups
- Electronic invites to signed up delegates

EVENT

- Morning event fully produced by the portfolio institutional team, with a tech team on hand
- A discussion with your experts and external investors (brought by portfolio institutional) chaired by our editor
- The event will be recorded (MP4 file)
- Live Q&A opportunities
- All sign-up data
- Newsletter and social push x 5

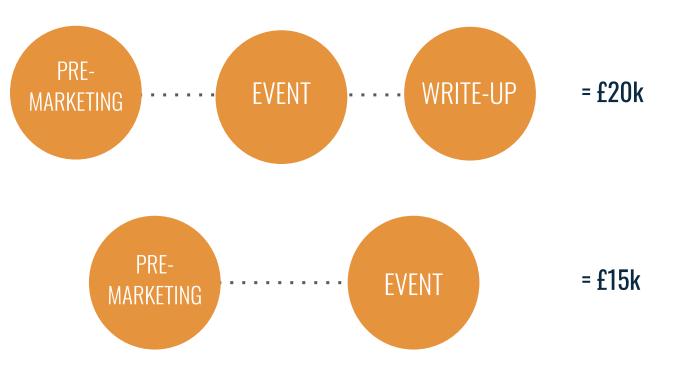
POST-EVENT

- Write up in the print and digital magazine
- Video on the website and newsletter
- Video in the digital magazine
- Delegate list

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- Follow up email from us to delegates to build your sales pipeline
- Banners on website
- Engagement report

VIRTUAL EVENTS PACKAGES



DIGITAL OFFERINGS

ONLINE:

Billboard (970 x 250) - **£250 p/week**

MPU (300 x 250) - £150 p/week

Please contact for special offerings e.g. site takeover

NEWSLETTER:

Billboard (970 x 250) - £250 p/week

Text ad - £350 p/week



DIGITAL STATISTICS





WEBSITE PAGE VIEWS

Monthly average page views: **11,075** Monthly average unique page views: **8,700** Average roundtable views: **1,205** Average ESG feature views: **712** Average ESG Hub view: **207** Average portfolio insight views: **345**



SOCIAL MEDIA IMPRESSIONS

Roundtables: ESG feature: ESG Hub: **650** Portfolio insight: Sponsored article:



NEWSLETTER

Average opens: **663** Average total clicks: **59** Roundtables: 56 ESG feature: 39 ESG Hub: 31 Sponsored content: 20 Billboard: 10

PARTNERSHIPS



portfolio institutionell

portfolio institutionell has been the leading title in the field of institutional investment in Germany for 20 years. With independent and critical content on asset allocation, investment strategies and more, the monthly magazine is a vital source of information for institutional investors.







THANK YOU

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